

Country benchmarking data — Ireland

March 2021





# Country benchmarking data — Ireland

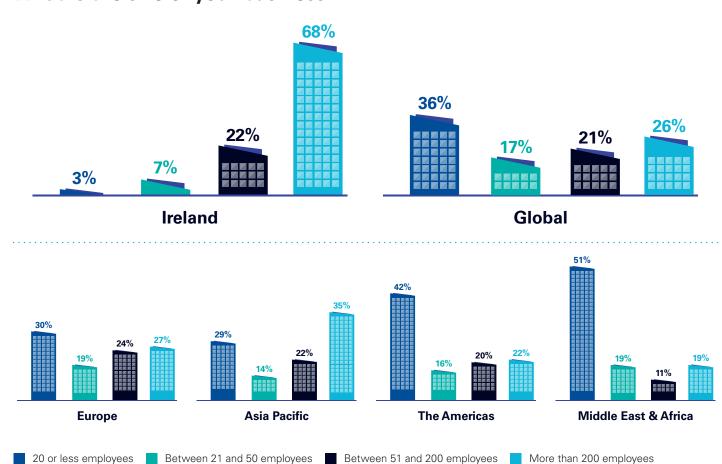
amily businesses are well-known for their ingenuity and ability to respond quickly to unexpected events. It was for this reason, that the Successful Transgenerational Entrepreneurship Practices (STEP) Project Global Consortium and KPMG Private Enterprise came together in June of 2020 to find out what family business leaders around the world were doing to respond to the impact of COVID-19. Data was collected in the Global family business survey: COVID-19 edition between June and October 2020.

A total of 2,493 family business leaders in Europe, the Americas, Asia and the Middle East & Africa completed the survey.

In this country benchmarking data report, we have highlighted the impact of COVID-19 and the actions that family businesses of varying sizes and in different sectors have taken in Ireland. Not only can you examine the actions that your business has taken compared to other family businesses in your own country, the data from other regions gives you the opportunity to benchmark and compare your results with businesses across Europe, the Americas, Asia and the Middle East & Africa. In doing so, you may discover additional insights and plans to consider for your business in the future.

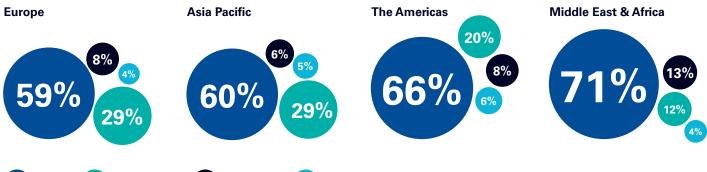
Please be advised that this benchmarking report should not be read in isolation to the Mastering a comeback: How family businesses are triumphing over COVID-19, the Global family business report: COVID-19 edition.

#### What is the size of your business?



#### What is the main industry for your business?



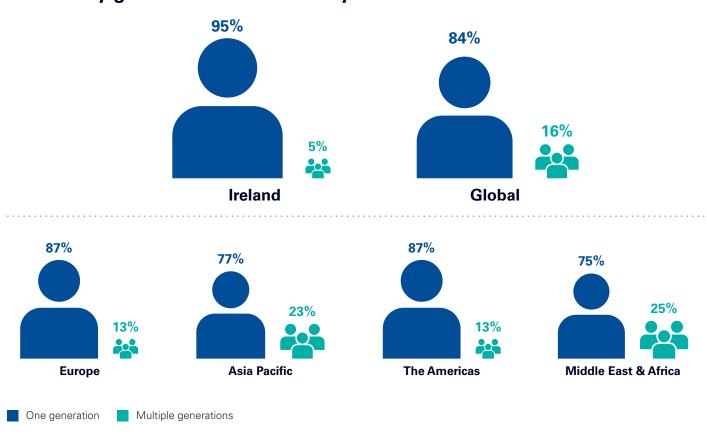




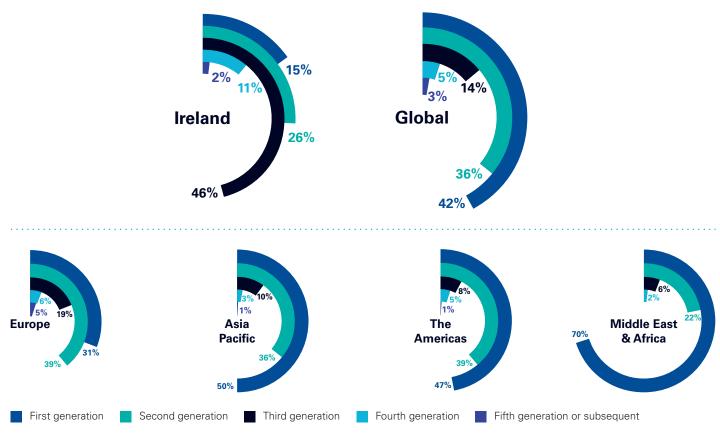
<sup>\*</sup> Primary includes agriculture, forestry, fishing, mining and quarrying.

Source: STEP Project Global Consortium and KPMG Private Enterprise Global family business report: COVID-19 edition

### How many generations are currently active in the business?

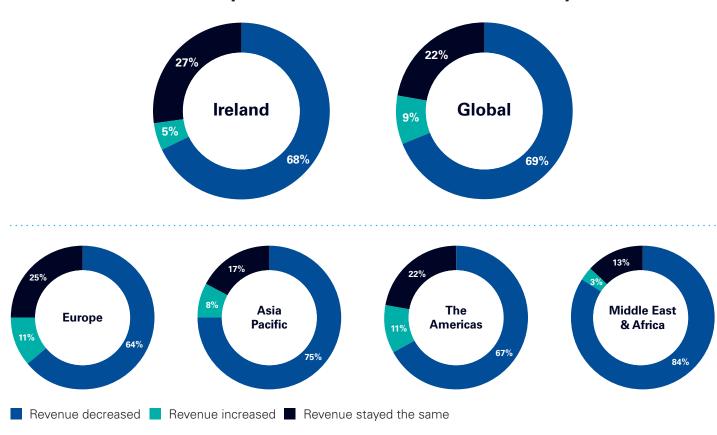


#### What is the generation that currently manages the business?

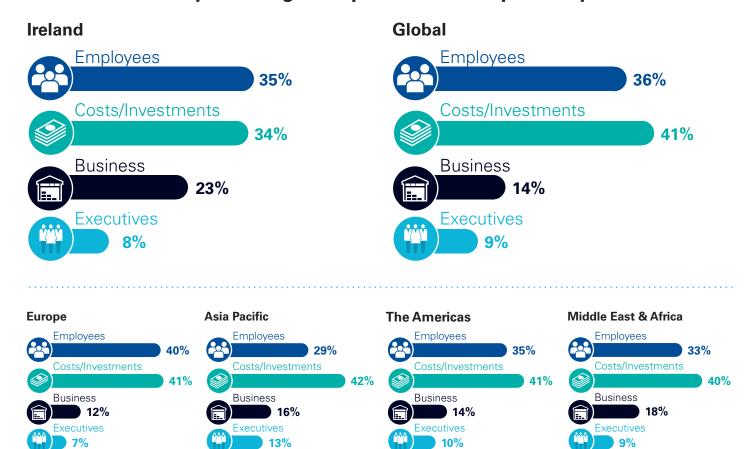


Source: STEP Project Global Consortium and KPMG Private Enterprise Global family business report: COVID-19 edition

#### How has the COVID-19 pandemic affected the revenues of your business?



#### What actions are you taking in response to the impact on your business?

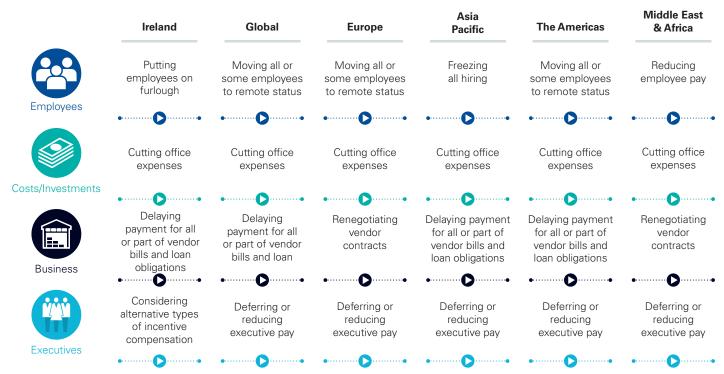


Source: STEP Project Global Consortium and KPMG Private Enterprise Global family business report: COVID-19 edition

#### The most implemented actions per macro-category

Actions to reduce/eliminate labor costs

Actions to restructure/differ costs and payments

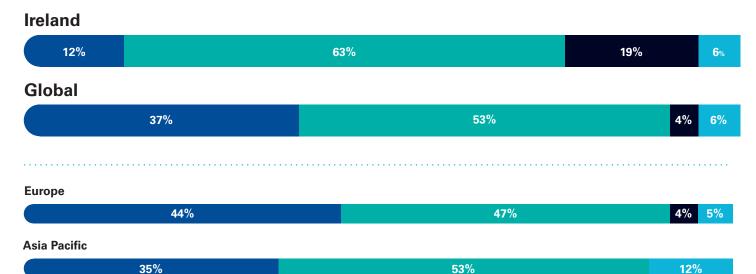


Source: STEP Project Global Consortium and KPMG Private Enterprise Global family business report: COVID-19 edition

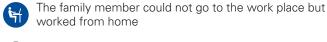
Actions to reduce/eliminate operative costs or planned investments

Actions to reduce/eliminate top management team compensation

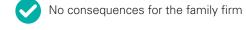
#### Which have been the immediate consequences on the organization of having a family member affected by COVID-19?

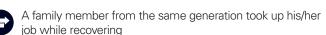


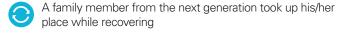




The Americas

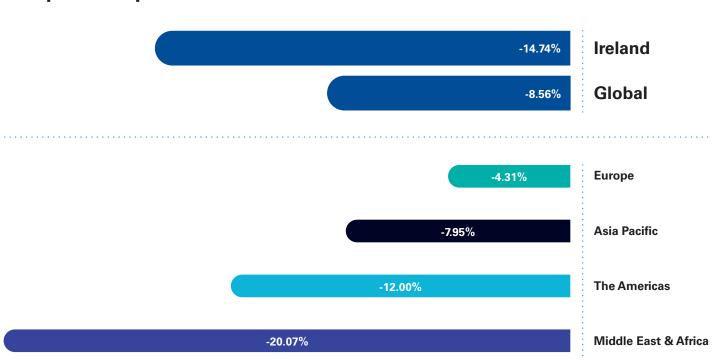






Source: STEP Project Global Consortium and KPMG Private Enterprise Global family business report: COVID-19 edition

#### Difference in the number of employees in your business today, compared to pre-COVID-19

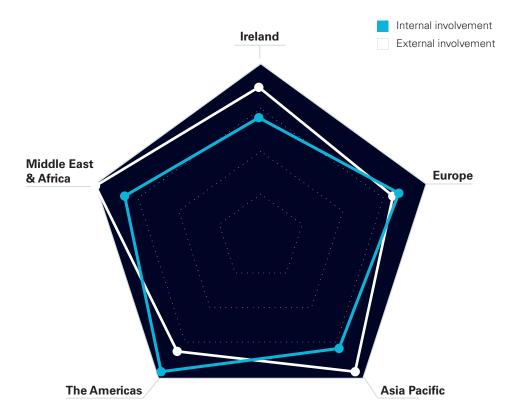


#### The family's involvement: finding solutions inside and outside the business

When leaders began to grasp what the pandemic might mean for their companies, they realized that more involvement, input and quick decision-making was needed from the family. Some family members focused their efforts inside the company to help diagnose and solve

problems. Others looked outside for potential collaboration opportunities with customers, suppliers and other stakeholders to develop solutions together. The following graph highlights the type of involvement family businesses leveraged within Ireland and around the world.

#### **Family involvement**



# **Contact us**

## **STEP Project Global Consortium affiliates and collaborators**

#### Andrea Calabrò

STEP Global Academic Director, Director, IPAG Entrepreneurship & Family Business Center, **IPAG Business School** E: a.calabro@ipag.fr

#### **Catherine Faherty**

Assistant Professor of Enterprise, DCU Bussines School, Associate Director, DCU National Centre of Family Business E: catherine.faherty@dcu.ie

### **KPMG Private Enterprise**

#### **Tom McGinness**

Global Leader. Family Business, KPMG Private Enterprise, Partner. KPMG in the UK E: tom.mcginness@kpmg.co.uk

#### Olivia Lynch

Partner, KPMG Private Enterprise, KPMG in Ireland E: olivia.lynch@kpmg.ie

home.kpmg/privateenterprise

home.kpmg/familybusiness

thestepproject.org

home.kpmg/socialmedia











Throughout this document 'We/Us/Our' means KPMG and the Successful Transgenerational Entrepreneurship Practices (STEP) Project Global Consortium.

'KPMG' refers to the global organization or to one or more of the member firms of KPMG International Limited ("KPMG International"), each of which is a separate legal entity. KPMG International Limited is a private English company limited by guarantee and does not provide services to clients. For more detail about our structure please visit home.kpmg/governance.

© 2021 Copyright owned by one or more of the KPMG International entities. KPMG International entities provide no services to clients. All rights reserved. The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation. The views and opinions expressed herein are those of the interviewees and do not necessarily represent the views and opinions of KPMG.

Designed by Evalueserve. Publication name: Global family business report: COVID-19 edition — Ireland benchmarking data | Publication number: 137335-G (Ireland) | Publication date: March 2021